



Sambal

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Sambal Ambassador – City Partnership

Memorandum of Understanding (MoU)

Represent Sambal Enterprise in your city and grow with us.

Sambal Ambassador Program

The Sambal Ambassador Program is designed to expand the presence and activities of Sambal Enterprise across different cities.

A Sambal Ambassador acts as a local representative who helps connect educational institutions, coaching centers, and interested individuals with Sambal's products, services, and initiatives.

Ambassadors support the organization by identifying opportunities, facilitating discussions, and organizing meetings or small events in their region.

This role offers an opportunity to participate in the growth of Sambal Enterprise through a **negotiable profit-sharing arrangement** for business generated through the ambassador's efforts

This Memorandum of Understanding (MoU) is made between **Sambal Enterprise** (hereafter referred to as "Organization") and **[Name of Ambassador]** (hereafter referred to as "Ambassador").

Effective Date: [Date] City/Region Assigned: [City/Region]

1. Purpose

The purpose of this MoU is to define the role, responsibilities, and profit-sharing arrangement for the Sambal Ambassador who will represent Sambal Enterprise in the assigned city/region and support business development activities.

2. Role of the Ambassador (Negotiable)

The Ambassador will act as a local representative and business development partner for Sambal Enterprise in the assigned city/region.

Primary responsibilities include:

- Promoting Sambal Enterprise activities and initiatives
 - Identifying potential clients, partners, investors, or collaborators
 - Contacting educational and coaching institutes for promoting Sambal products and services; organizing meetings, discussions, or small events related to Sambal Enterprise
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3. Profit Sharing (Negotiable)

The Ambassador will be entitled to profit sharing for business generated through their direct efforts.

Possible structure (to be finalized case-by-case):

- A profit share ranging between **5% – 15%** of net profit from projects or business generated through the Ambassador.
 - The share will apply only to projects where the Ambassador has played a significant role in sourcing, facilitating, or developing the opportunity.
 - Payment of profit share will normally be made after project completion or at defined financial intervals.
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4. Nature of Relationship

- The Ambassador is not an employee of Sambal Enterprise.
- The Ambassador acts as an independent business partner or representative.
- This MoU does not constitute an employment contract.

5. Exclusivity

Where applicable, Sambal Enterprise may grant **exclusive city representation** to the Ambassador for the assigned region, subject to satisfactory performance and active participation.

The organization reserves the right to review exclusivity if activity levels are low or commitments are not fulfilled.

6. Ethical Conduct

The Ambassador agrees to:

- Represent Sambal Enterprise with integrity and professionalism
 - Avoid any activity that may harm the reputation of the organization
 - Maintain transparency in business dealings related to Sambal Enterprise
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7. Review and Termination

This MoU may be reviewed periodically. Either party may terminate this agreement with **30 days written notice** if collaboration is no longer mutually beneficial.

8. Acceptance

By signing below, both parties acknowledge their understanding and acceptance of the terms of this MoU.

Organization Representative Name: _____

Designation: _____ Signature: _____

Date: _____

Sambal Ambassador Name: _____ City: _____
Signature: _____

Date: _____